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# GAME THEORY

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# Lecture 4

# Extensive Form Games and Welfare Concepts

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1 Extensive Form Games

2 Subgame Perfect E.

3 Welfare Analysis

## Best Response: Definition

For player  $i$  and opponents' mixed strategy  $\pi_{-i}$ ,

$$BR_i(\pi_{-i}) = \arg \max_{\pi_i \in \Delta(A_i)} R_i(\pi_i, \pi_{-i})$$

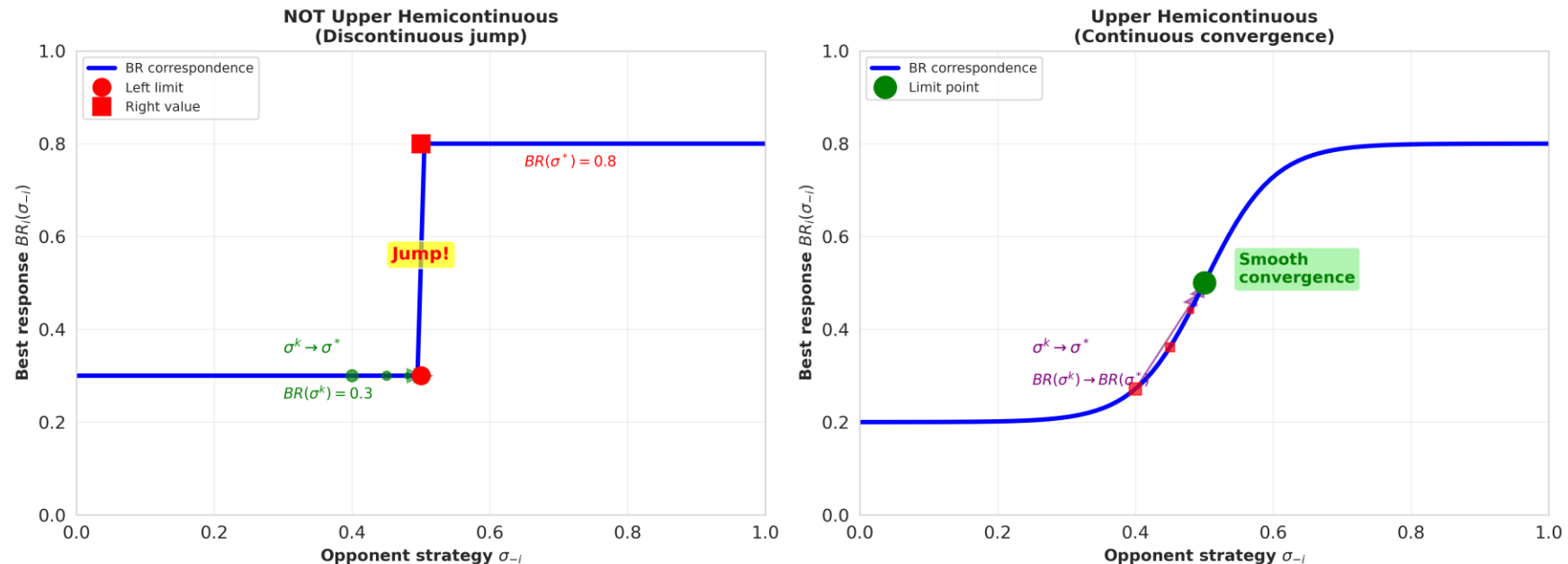
- May be multi-valued
- Always nonempty for finite games
- Contains all optimal mixtures against  $\pi_{-i}$

# Upper Hemicontinuity: Intuition

If  $\pi_{-i}^k \rightarrow \pi_{-i}$  and  $\pi_i^k \in BR_i(\pi_{-i}^k)$  with  $\pi_i^k \rightarrow \pi_i$ , then  $\pi_i \in BR_i(\pi_{-i})$ .

Small changes in beliefs do not create discontinuous jumps in optimal responses.

Upper Hemicontinuity of Best Response Correspondence



# Nash Equilibrium: Formal Definition

In finite  $(N, \{A_i\}, \{R_i\})$ ,  $\pi^*$  is a Nash equilibrium if for all  $i$  and all  $\pi_i$ ,

$$R_i(\pi_i^*, \pi_{-i}^*) \geq R_i(\pi_i, \pi_{-i}^*)$$

- Pure NE if each  $\pi_i^*$  is a point mass
- Mixed NE if some  $\pi_i^*$  is a distribution

## 2x2 Mixed NE: Template

For

$$A = \begin{pmatrix} a & b \\ c & d \end{pmatrix}, B = \begin{pmatrix} e & f \\ g & h \end{pmatrix},$$

let the row player play  $U$  with probability  $p$ , and the column player play  $L$  with probability  $q$ .

- Row indifference:  $aq + b(1 - q) = cq + d(1 - q) \Rightarrow$  solve for  $q$
- Column indifference:  $ep + g(1 - p) = fp + h(1 - p) \Rightarrow$  solve for  $p$

## Relationship & Hierarchy

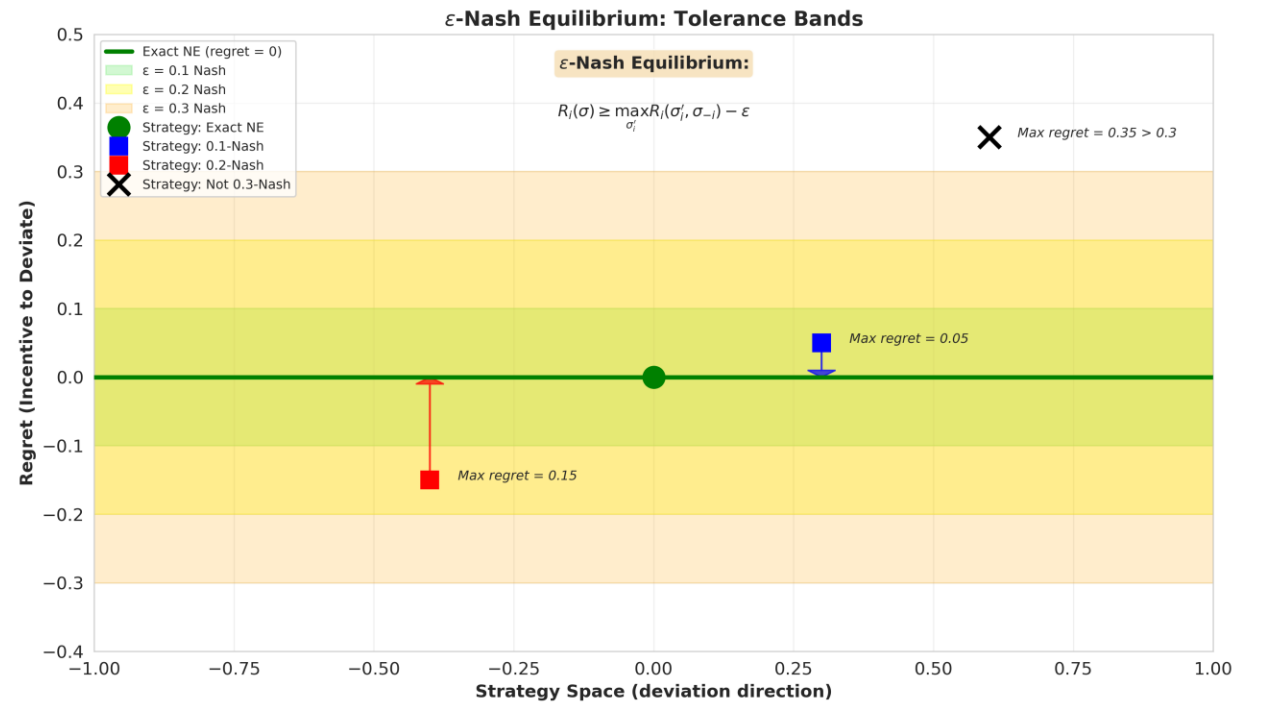
- **Brouwer** is a special case of **Kakutani** (when the correspondence is single-valued, i.e., a function).
- **Banach** is fundamentally different, deals with iterative contractions. Not generally present in game theoretic contexts.
- In Nash's context, **Kakutani** is needed due to set-valuedness of the best response correspondence.

# Epsilon-Nash: Definition

A profile  $\pi$  is an  $\epsilon$ -Nash equilibrium if for all  $i$ ,

$$R_i(\pi) \geq \max_{\pi'_i} R_i(\pi'_i, \pi_{-i}) - \epsilon$$

- $\epsilon = 0$  gives an exact Nash equilibrium
- Useful when using numerical solvers or rounding



# Measuring Epsilon in Finite Games

For each player  $i$ :

1. Compute  $u_i$  at  $(\pi_1, \pi_2)$
2. Compute the best pure-response payoff  $u_i^{BR}$
3. Set  $\varepsilon_i = u_i^{BR} - u_i$

Report  $\max_i \varepsilon_i$

# Lecture 4

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---

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# Why Sequential Games?

Real-world strategic situations often involve:

- **Timing:** Actions happen in sequence, not simultaneously
- **Information:** Players observe some (but not all) past actions
- **Commitment:** First-movers can credibly commit to strategies
- **Threats:** Some threats are credible, others are not

## Examples:

- Entry deterrence (incumbent vs entrant)
- Bargaining and negotiation
- Poker and card games
- Job market signaling

# From Simultaneous to Sequential

	<b>Extensive Form</b>
<b>Players choose simultaneously</b>	Sequential moves
<b>Complete plans at once</b>	Adaptive strategies
<b>No information revelation</b>	Learning from observations
<b>Nash equilibrium focus</b>	Subgame perfection

*Sequential structure allows us to identify and eliminate incredible threats*

## Example: Entry Deterrence

**Setting:** New firm considers entering a market. Incumbent can fight or accommodate.

**Payoffs:**

- Out, -:  $(0, 10)$  — monopoly for incumbent
- In, Accommodate:  $(2, 3)$  — peaceful duopoly
- In, Fight:  $(-1, 1)$  — costly price war

**Incredible threat:** "If you enter, I'll fight!" — but once entry occurs, fight yields payoff 1 while accommodate yields 3, so the threat is not credible: the incumbent prefers to accommodate.

**Question:** Should the entrant believe this threat?

# Extensive Form Games

An extensive form game with **perfect information** consists of:

- **Nodes  $X$** : decision points in the game tree
- **Player function  $P$** : who moves at each node (or chance)
- **Actions  $A(h)$** : available actions at history  $h$
- **Successor function**: next node after action
- **Payoffs  $u_i$** : terminal payoffs for each player

A **history** is a sequence of actions from the root to some node.

# Complete Formal Framework

For imperfect information, an extensive form game is:

$$\Gamma = \langle N, H, P, \{I_i\}_{i \in N}, A, \rho, \{u_i\}_{i \in N} \rangle$$

Where:

- $N = \{1, \dots, n\}$ : finite set of players
- $H$ : set of all histories (sequences of actions)
- $Z \subseteq H$ : terminal histories (leaves of the game tree, where no further action is taken)
- $P: H \rightarrow N \cup \{c\}$ : player function ( $c$  = chance)
- $I_i$ : collection of information sets for player  $i$
- $A(h)$  or  $A(I)$ : actions available at history / information set
- $\rho$ : probability distribution for chance moves
- $u_i: Z \rightarrow \mathbb{R}$ : payoff function for player  $i$  ( $\mathbb{R}$  = real numbers)

## Histories in Detail

A **history**  $h = (a_1, \dots, a_k)$  where:

- Empty history  $\emptyset$  is the root
- Each  $a_i \in A(h_{i-1})$  where  $h_{i-1} = (a_1, \dots, a_{i-1})$
- $Z \subseteq H$  is the set of **terminal histories**

**Precedence:**  $h' \sqsubseteq h$  if  $h'$  is a prefix of  $h$

**Immediate successors:**  $(h, a)$  denotes history obtained by adding action  $a$  to  $h$

**Tree property:** For any two histories  $h, h'$ , either  $h \sqsubseteq h'$ ,  $h' \sqsubseteq h$ , or they are incomparable

# Game Trees and Information Sets

**Perfect information:** At each node, the player knows the complete history

**Imperfect information:** Some histories are indistinguishable (grouped into information sets)

**Information set  $I$ :** A set of nodes a player cannot distinguish between

$I$  denotes a single information set;  $\mathcal{I}_i$  (script  $I$ ) denotes the collection of all information sets for player  $i$ ; each  $I \in \mathcal{I}_i$

For each player  $i \in N$ , information sets  $\mathcal{I}_i$  partition  $\{h \in H : P(h) = i\}$

**Requirements for each  $I \in \mathcal{I}_i$ :**

- Same actions:  $A(h) = A(h')$  for all  $h, h' \in I$
- No self-revelation: if  $h, h' \in I$  and  $h \sqsubseteq h'$ , then  $h = h'$

**Write**  $A(I) = A(h)$  for any  $h \in I$

**Example:** In poker, after opponent bets, you don't know their cards

# Perfect vs Imperfect Information

**Perfect information:** Every information set is a singleton

- Player always knows exact position in tree
- Examples: Chess, Go, tic-tac-toe
- Every node induces a subgame

**Imperfect information:** Some information sets contain multiple nodes

- Player uncertain about past moves
- Examples: Poker, simultaneous-move subgames
- Fewer subgames (only at start of info sets)

# Perfect Recall

Player  $i$  has **perfect recall** if:

1. They remember their own past actions
2. They remember which information sets they have visited

**Formal definition:** If  $h, h'$  belong to the same information set  $I$  of player  $i$ , and  $(h, a)$  is a continuation where  $i$  moved, then there exists  $a'$  such that  $(h', a')$  is also a continuation and the information sets containing the nodes after  $(h, a)$  and  $(h', a')$  are the same. In other words, player  $i$  cannot be in the same information set at two nodes that differ in  $i$ 's own prior moves.

## Importance:

- Ensures consistency of beliefs and strategies
- Kuhn's theorem (1953): With perfect recall, mixed and behavioral strategies are outcome-equivalent — a player can randomize locally at each information set rather than committing to a global lottery over pure strategies
- Most real games satisfy perfect recall

**Counter-example:** "Absent-minded driver"

# Strategies in Extensive Form

**Pure strategy**  $s_i$ : complete contingent plan

- Specifies an action for *every* information set
- Even off the equilibrium path
- Strategy space:  $S_i = \prod_{I \in \mathcal{I}_i} A(I)$

**Behavioral strategy**  $b_i$ : independent randomization at each information set

- $b_i(I)$ : probability distribution over  $A(I)$
- Local randomization at each decision point

**Mixed strategy**: distribution over pure strategies

- Global correlation across information sets
- $\sigma_i \in \Delta(S_i)$

# Kuhn's Theorem

**Theorem (Kuhn, 1953):** In games with perfect recall, for any mixed strategy there exists an outcome-equivalent behavioral strategy, and vice versa.

## Proof sketch:

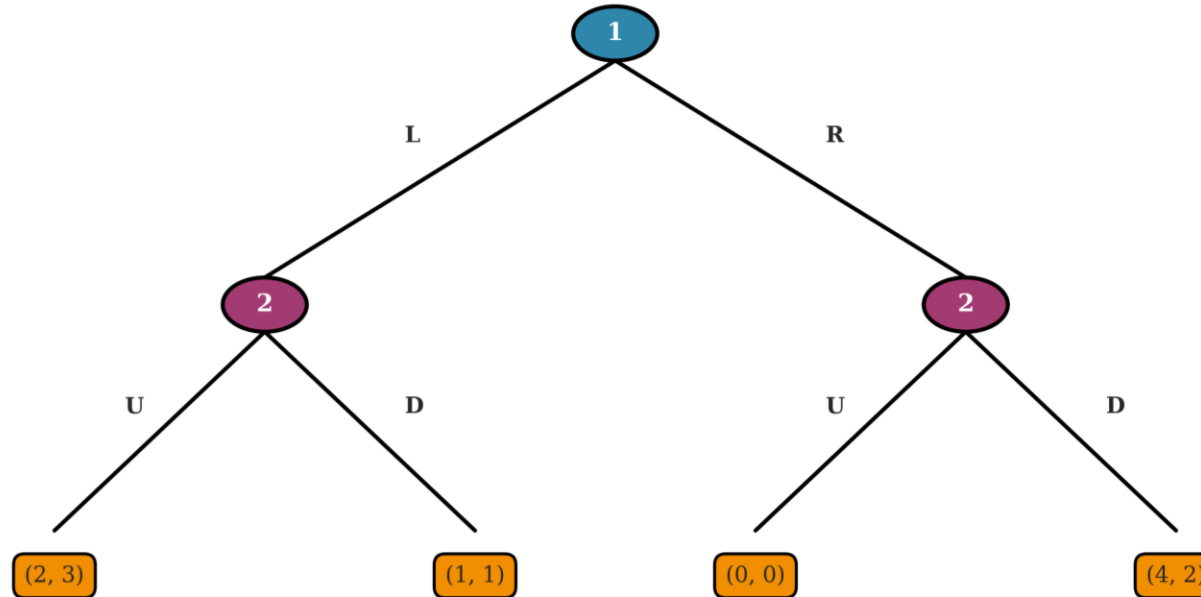
- Mixed strategy: probability distribution over pure strategies
- Behavioral strategy: local randomization at each information set
- Perfect recall ensures no conflicts in conditioning

## Implications:

- Can work with simpler behavioral strategies
- Probabilities assigned locally at each information set
- No need to track complex correlations

**Without perfect recall:** Equivalence fails!

# Example: Sequential Game Tree



## Backward induction solution:

- At left node, Player 2 chooses U (payoff 3 vs 1)
- At right node, Player 2 chooses D (payoff 2 vs 0)
- At root, Player 1 anticipates and chooses R (payoff 4 vs 2)
- **Outcome:** (R, D) with payoffs (4, 2)

# Backward Induction

For finite games with **perfect information**:

- 1. Initialize:** Mark all terminal nodes with payoffs
- 2. Iterate:** For each non-terminal node  $h$  where all successors are marked:
  - Let  $i = P(h)$  be player to move
  - Find  $a^* \in \arg \max_{a \in A(h)} v_i(h, a)$  where  $v_i(h, a)$  is marked value at successor
  - Mark  $h$  with value  $(v_1(h, a^*), \dots, v_n(h, a^*))$
  - Record  $a^*$  as BI action at  $h$
- 3. Terminate:** When root is marked

**Output:** Backward induction strategy profile and outcome

# Properties of Backward Induction

**Theorem:** In finite perfect information games, backward induction produces:

1. A well-defined strategy profile
2. The unique subgame perfect equilibrium (in generic games)
3. An outcome path

**Genericity:** Ties at any node can create multiple BI solutions

**Computation:** Linear in size of game tree (single pass)

# The Centipede Game

## Game structure:

- Two players alternate  $T$  times
- Each can Take (T) or Pass (P)
- Payoffs grow along the path
- Taking ends game with slight advantage to taker

## Payoff structure (simplified):

If P1 takes at round  $k$ :  $(k + 1, k)$

## The Centipede Game (Cont.)

### Backward induction:

- At final node, P2 takes (gets  $T + 1$  vs  $T$ )
- At penultimate node, P1 takes (gets  $T$  vs  $T - 1$ )
- Unraveling continues to root
- Prediction: P1 takes immediately!

### Experimental evidence:

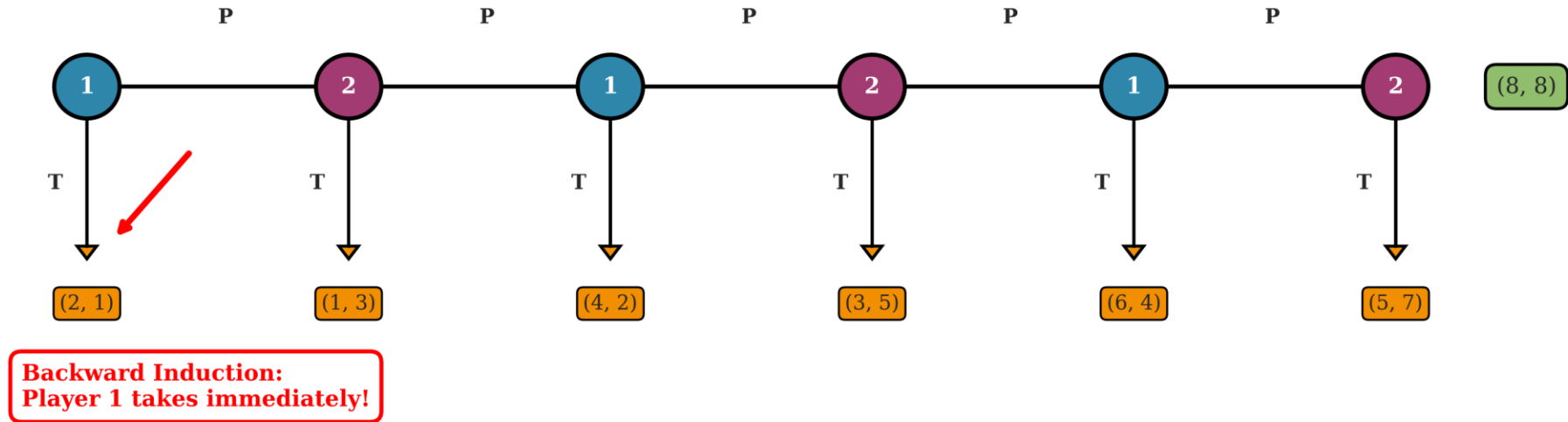
- Most players pass several times
- Cooperation emerges
- Payoffs much higher than BI prediction

### Explanations:

- Bounded rationality (limited lookahead)
- Social preferences (altruism)
- Beliefs about opponent's rationality
- Trembling hand (fear of mistakes)

# The Centipede Game (Cont. 2)

## Centipede Game: Backward Induction Paradox



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# Subgames: Rigorous Definition

A **subgame** of  $\Gamma$  starting at  $h \in H$  consists of:

- All histories  $h' \supseteq h$
- For each information set  $I$ :
- If  $I \cap \{h' : h' \supseteq h\} \neq \emptyset$
- Then  $I \subseteq \{h' : h' \supseteq h\}$

**Intuition:** Information sets cannot "straddle" the boundary

**Consequence:** Under perfect information, every  $h$  starts a subgame

**Restriction:** Strategies restricted to subgame form valid strategies for subgame

## SPE: Complete Definition

**Definition:** Strategy profile  $s^*$  is a **subgame perfect equilibrium** if for every subgame  $\Gamma(h)$ :

$$u_i(s^*|_h) \geq u_i(s_i, s^*_{-i}|_h) \quad \forall i, \forall s_i$$

where  $s|_h$  denotes the restriction of strategy profile  $s$  to the subgame starting at node  $h$  (the " $|_h$ " subscript notation means "conditional on being in subgame  $h$ ")

**Equivalently:**  $s^*$  restricted to any subgame is a Nash equilibrium of that subgame

## **SPE vs Nash**

**Every SPE is a Nash equilibrium (taking  $h = \emptyset$  as the whole game)**

**Not every Nash is SPE: Non-credible threats can support Nash**

# One-Shot Deviation Principle

**Theorem:** In finite games,  $s^*$  is SPE if no player can profitably deviate at any single information set, holding all other decisions fixed

**Formally:** For all  $i$ , all  $I \in \mathcal{I}_i$ , all  $a \in A(I)$ :

$$u_i(s^*) \geq u_i(s_i^{a,I}, s_{-i}^*)$$

where  $s_i^{a,I}$  plays  $a$  at  $I$  and follows  $s_i^*$  elsewhere

**Useful for verification:** Only need to check local deviations

# Computing SPE in Perfect Information

## Relation to Backward Induction:

**Theorem (Kuhn 1953):** In finite perfect information games:

1. Backward induction outcome is SPE
2. If game is generic (no ties), BI gives unique SPE

## Proof sketch:

- Every node is a subgame
- BI ensures optimal play in every subgame
- Therefore SPE

# Stackelberg: Full Analysis

**Stackelberg duopoly:** two-stage quantity competition. Firm 1 (leader) commits to a quantity first; Firm 2 (follower) observes  $q_1$  and responds. Solved by backward induction (SPE)

## Model:

- Leader chooses  $q_1 \geq 0$
- Follower observes  $q_1$ , chooses  $q_2 \geq 0$
- Price:  $P(Q) = a - b(q_1 + q_2)$
- Cost:  $c$  per unit

**Follower's problem:**  $\max_{\{q_2\}} [(a - b(q_1 + q_2))q_2 - c \cdot q_2]$

**FOC** (first-order condition, set  $\partial\pi/\partial q_2 = 0$ ):  $a - bq_1 - 2bq_2 - c = 0$

**Best response:**  $q_2^*(q_1) = (a - c - bq_1) / 2b$

# Stackelberg: Leader's Problem

**Leader solves:**

$$\max_{q_1} (a - b(q_1 + q_2^*(q_1)) - c) q_1$$

Substituting  $q_2^*(q_1)$ :

$$= \max_{q_1} \left( \frac{a - c - bq_1}{2} \right) q_1 \max_{q_1} \left( a - b \left( q_1 + \frac{a - c - bq_1}{2b} \right) - c \right) q_1$$

**FOC:**  $\frac{a - c - 2bq_1}{2} = 0$

**Solution:**  $q_1^* = \frac{a - c}{2b}, q_2^* = \frac{a - c}{4b}$

# Stackelberg vs Cournot

Metric	Cournot (simultaneous)	Stackelberg (sequential)
Leader quantity	$\frac{a - c}{3b}$	$\frac{a - c}{2b}$
Follower quantity	$\frac{a - c}{3b}$	$\frac{a - c}{4b}$
Total output	$\frac{2(a - c)}{3b}$	$\frac{3(a - c)}{4b}$
Leader profit	$\frac{(a - c)^2}{9b}$	$\frac{(a - c)^2}{8b}$
Follower profit	$\frac{(a - c)^2}{9b}$	$\frac{(a - c)^2}{16b}$

**First-mover advantage:** Leader earns  $\frac{(a-c)^2}{8b} > \frac{(a-c)^2}{9b}$

# Signaling Games

## Timing:

1. Nature draws type  $t \in T$  for sender with probability  $p(t)$
2. Sender observes  $t$ , sends message  $m \in M$
3. Receiver observes  $m$  (not  $t$ ), chooses action  $a \in A$
4. Payoffs:  $u_S(t, m, a)$  and  $u_R(t, m, a)$

## Information structure:

- Sender knows  $t$
- Receiver forms posterior  $\mu(t|m)$  from observing  $m$
- Asymmetric information is key

# Spence's Job Market Model

## Setup:

- Worker types:  $t \in \{H, L\}$  (high / low ability) — privately known to the worker
- Prior:  $\Pr(t = H) = p$
- Education choice:  $e \geq 0$  (observable signal; does not directly raise productivity)
- Employer sets wage  $w$  after observing  $e$

## Payoffs:

- Worker:  $u_W(t, e, w) = w - c(t, e)$ , where  $c(t, e)$  is the cost of education for type  $t$
- Employer:  $u_E(t, w) = v(t) - w$ , where  $v(t)$  is worker productivity ( $v(H) > v(L)$ )

**Single-crossing condition:**  $c(H, e) < c(L, e)$  for all  $e > 0$  — education is less costly for the high-ability type. This is the key assumption that makes signalling possible: acquiring the signal is relatively cheap for the type it is meant to identify

# Separating Equilibrium Construction

## Strategy:

- High type:  $e_H > 0$
- Low type:  $e_L = 0$
- Employer:  $w(e_H) = v(H), w(0) = v(L)$

**Beliefs:**  $\mu(H|e_H) = 1, \mu(L|0) = 1$

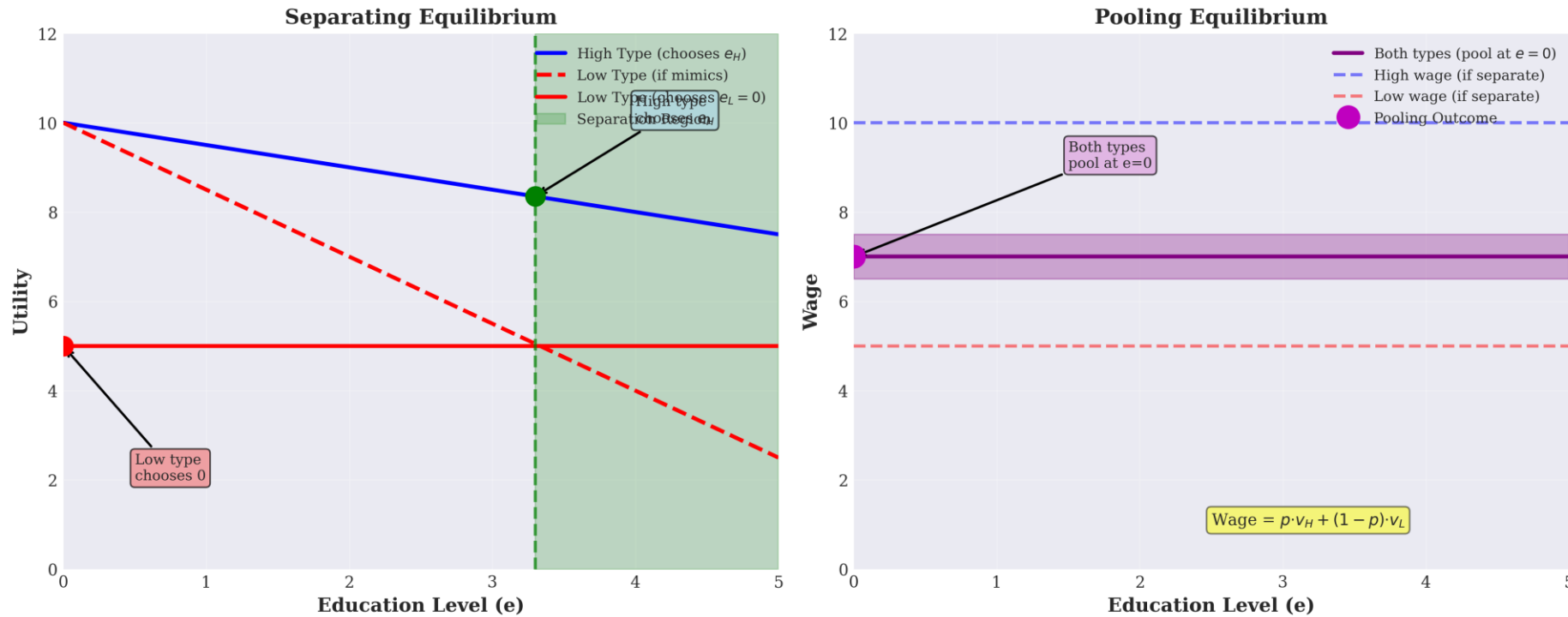
## Incentive constraints:

1. High type prefers  $e_H$ :  $v(H) - c(H, e_H) \geq v(L)$
2. Low type prefers 0:  $v(L) \geq v(H) - c(L, e_H)$

**Existence:** Requires  $\frac{v(H)-v(L)}{c(L,e_H)-c(H,e_H)} \in (0,1)$

# Separating vs Pooling Equilibria

Signaling Game: Separating vs Pooling Equilibria



*Cost differential between types enables separation.* In separating equilibrium, high types signal credibly through costly education that low types won't mimic.

# Pooling Equilibrium

**Strategy:** Both types choose  $e^* = 0$

**Beliefs:**  $\mu(H|0) = p$  (prior)

**Wage:**  $w(0) = p \cdot v(H) + (1 - p) \cdot v(L)$

**Off-equilibrium beliefs:** Must specify  $\mu(\cdot | e)$  for  $e > 0$

**Stability:** Typically fails refinements (Cho-Kreps intuitive criterion)

# Perfect Bayesian Equilibrium

**Components:**  $(s, \mu)$  where  $s = \text{strategies}$ ,  $\mu = \text{beliefs}$

**Requirements:**

- **Sequential rationality:** At each information set, action maximizes expected payoff given beliefs
- **Consistency:** Beliefs derived via Bayes' rule on equilibrium path
- **Off-path beliefs:** Must be specified (various refinements restrict these)

For sender at  $t$ :

$$m^*(t) \in \arg \max_m E_{a \sim a^*(m)} [u_S(t, m, a)]$$

For receiver observing  $m$ :

$$a^*(m) \in \arg \max_a E_{t \sim \mu(\cdot | m)} [u_R(t, m, a)]$$

## Refinements of PBE

**Cho-Kreps Intuitive Criterion:** Eliminate equilibria where off-path beliefs are "unreasonable"

**Idea:** If only one type benefits from deviation, receiver should believe deviation came from that type

**Universal Divinity:** Stronger refinement based on divinity ordering

**D1 Refinement:** Even stronger, often selects unique equilibrium

**Application:** Typically eliminates pooling equilibria in Spence model

# Lecture 4

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## Pareto Efficiency: Formal Definition

Outcome  $z$  is **Pareto dominated** by  $z'$  if:

$$u_i(z') \geq u_i(z) \quad \forall i \in N$$

with strict inequality for at least one  $i$

Outcome  $z$  is **Pareto efficient** (or Pareto optimal) if no  $z'$  Pareto dominates it

**Set of Pareto efficient outcomes: Pareto frontier**

# Computing Pareto Frontier

## For finite games:

1. List all possible outcomes  $z_1, \dots, z_m$
2. For each outcome  $z_k$ :
  - Check if  $\exists z_j$  such that  $u_i(z_j) \geq u_i(z_k)$  for all  $i$  with strict inequality for some  $i$
  - If yes,  $z_k$  is dominated; if no,  $z_k$  is Pareto efficient
3. Pareto frontier = all non-dominated outcomes

**Computational complexity:**  $O(m^2 \cdot n)$  for  $m$  outcomes,  $n$  players

# Example: Prisoner's Dilemma Revisited

	C	D
C	(3, 3)	(0, 4)
D	(4, 0)	(1, 1)

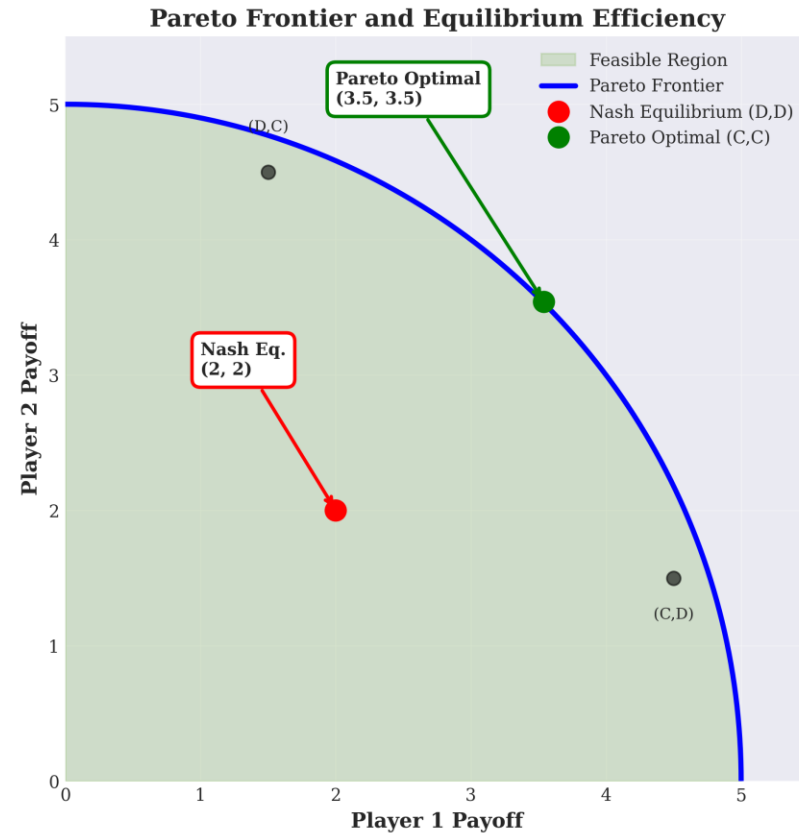
**Nash equilibrium:** (D,D) with payoffs (1,1)

**Pareto frontier:** Only (C,C) with payoffs (3,3)

**Welfare loss:** Nash equilibrium is Pareto dominated!

**Intuition:** Individual rationality conflicts with collective welfare

# Visualizing the Pareto Frontier



*Nash equilibrium (red) is strictly dominated by Pareto optimal outcomes (green). The feasible region shows all achievable payoffs, and the Pareto frontier represents the efficient boundary.*

# Price of Anarchy (PoA)

**Definition:** Ratio of welfare at worst Nash equilibrium to optimal welfare

For maximization problems:

$$\text{PoA} = \frac{\max_{z \in Z} W(z)}{\min_{z \in \text{NE}} W(z)}$$

For minimization problems (e.g., congestion):

$$\text{PoA} = \frac{\max_{z \in \text{NE}} C(z)}{\min_{z \in Z} C(z)}$$

where  $W$  is welfare and  $C$  is cost

# PoA: Interpretations

## High PoA ( $\gg 1$ ):

- Large inefficiency of equilibrium
- Strong need for coordination or regulation
- Example: Braess's paradox in traffic

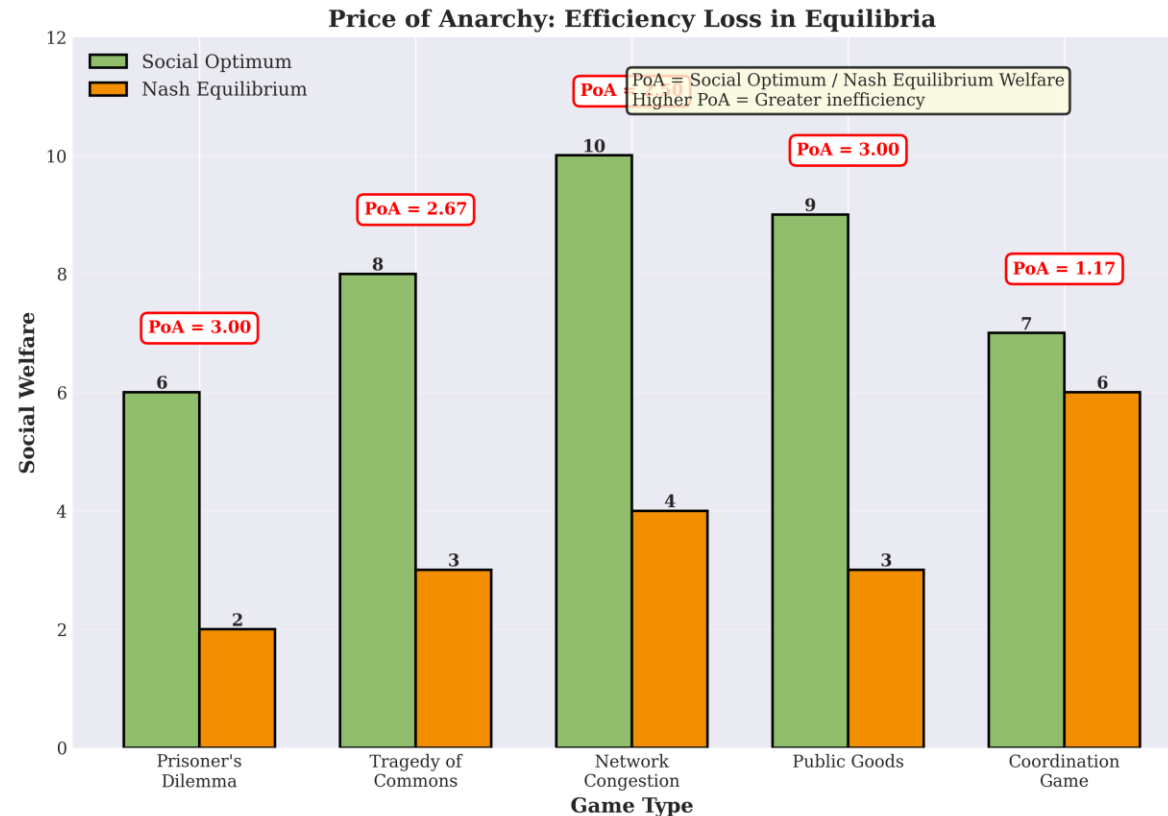
## PoA = 1:

- All Nash equilibria are optimal
- No inefficiency from selfish behavior
- Rare but important class

## Typical values:

- Prisoner's Dilemma:  $PoA = 3$  (welfare 3 vs 1)
- Congestion games: Can be unbounded
- Auctions: Often modest ( $< 2$ )

# Price of Anarchy in Various Games



*Higher PoA indicates greater inefficiency. Games like Prisoner's Dilemma show substantial welfare loss at equilibrium, motivating the need for cooperation mechanisms or regulation.*

# Computing PoA

## Algorithm:

1. Find all Nash equilibria
2. Compute welfare for each NE
3. Find worst-case NE welfare:  $W_{\min}^{\text{NE}}$
4. Solve optimization problem for maximum welfare:  $W^*$
5. Compute ratio:  $\text{PoA} = W^* / W_{\min}^{\text{NE}}$

## Challenges:

- Finding all NE can be hard (PPAD-complete)
- Computing optimal welfare may be NP-hard
- Bounds often derived analytically

## Example: Coordination Game

	A	B
A	(4, 4)	(0, 0)
B	(0, 0)	(1, 1)

**Nash equilibria:** (A,A) with welfare 8, and (B,B) with welfare 2

**Optimal welfare:** 8 (at (A,A))

**PoA:**  $8/2 = 4$

**Interpretation:** Coordination failure leads to  $4 \times$  welfare loss

# Social Welfare Functions

**Utilitarian (sum):**

$$W_{\text{util}}(z) = \sum_{i=1}^n u_i(z)$$

**Egalitarian (min):**

$$W_{\text{egal}}(z) = \min_{i=1, \dots, n} u_i(z)$$

**Nash bargaining:**

$$W_{\text{Nash}}(z) = \prod_{i=1}^n (u_i(z) - d_i)$$

where  $d_i$  is disagreement payoff

# Mechanism Design Preview

**Central question:** Can we design game rules so that equilibrium achieves desired outcome?

**Revelation principle:** Any outcome achievable by any mechanism can be achieved by truthful direct mechanism

## Applications:

- Auctions (maximize revenue or efficiency)
- Voting (aggregate preferences)
- Matching markets (stable assignments)
- Public goods provision

# Application: Auction Design

## English auction (ascending):

- Sequential: bidders observe and respond
- SPE: bid up to true value
- Efficient outcome

## Sealed-bid first-price:

- Simultaneous: single-stage game
- Nash: shade bids below value
- Revenue equivalence (under symmetry)

*Sequential structure can extract more information*

## Application: Bargaining

### Rubinstein bargaining:

- Infinite horizon alternating offers
- Players discount future at rate  $\delta < 1$
- SPE exists and is unique!

**Outcome:** Split pie as  $\left(\frac{1}{1+\delta}, \frac{\delta}{1+\delta}\right)$

**Interpretation:** First-mover advantage diminishes with patience

## **Application: Reputation**

### **Reputation as commitment:**

- Long-run player faces sequence of short-run opponents
- Even if accommodating is optimal in one-shot, fighting can be optimal to build reputation
- Reputation effects require sequential structure

### **Chain store paradox (Selten):**

- Backward induction says accommodate
- But with many potential entrants, building tough reputation valuable
- Resolution: Incomplete information about incumbent type

# Finite vs Infinite Horizon

## Finite horizon:

- Backward induction applies
- Unraveling from final period
- Cooperation difficult to sustain

## Infinite horizon:

- No final period to unravel from
- Folk theorems: many outcomes sustainable

## Exercise 1

Consider the following 3-player sequential game:

- Player 1 chooses  $L$  or  $R$
- If  $L$ : Player 2 chooses  $U$  or  $D$
- If  $R$ : Player 3 chooses  $U$  or  $D$
- Payoffs:  $(L, U): (3, 2, 1)$ ,  $(L, D): (1, 4, 2)$ ,  $(R, U): (2, 3, 5)$ ,  $(R, D): (0, 1, 3)$

Find all SPE

## Exercise 2

In a signaling game with three types  $\{L, M, H\}$  with probabilities  $(0.2, 0.3, 0.5)$  and two signals  $\{e_0, e_1\}$ :

- **Costs:**  $c(L, e_1) = 4, c(M, e_1) = 2, c(H, e_1) = 1, c(\cdot, e_0) = 0$
- **Values:**  $v(L) = 2, v(M) = 4, v(H) = 6$

Find a separating PBE where types separate into two groups.

## Exercise 3

Consider a coordination game where both players choose  $A$  or  $B$ :

- Payoffs:  $(A, A): (x, x)$ ,  $(B, B): (y, y)$ , miscoordination:  $(0, 0)$
- Assume  $x > y > 0$

1. Characterize all Nash equilibria
2. Compute the Price of Anarchy
3. How does PoA change with  $x/y$ ?

## Exercise 4

In a traffic routing game:

- Two routes: fast road (capacity 100) and slow road (unlimited capacity)
- Cost on fast road:  $c_f(n) = n$  if  $n \leq 100$ ,  $\infty$  otherwise
- Cost on slow road:  $c_s(n) = 50$  for any  $n$
- 150 drivers

Find:

1. Nash equilibrium flow
2. Social optimum flow
3. Price of Anarchy

## Advanced Topic: Trembling Hand Perfection

**Idea:** Players may make mistakes with small probability

**Trembling hand perfect equilibrium:**

- Limit of equilibria in perturbed games where each action played with probability  $\geq \varepsilon$
- As  $\varepsilon \rightarrow 0$ , converges to trembling hand perfect equilibrium

**Property:** Eliminates weakly dominated strategies

**Relation to SPE:** More restrictive refinement

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## Summary

- **Extensive form:** Trees, histories, information sets, perfect recall
- **Backward induction:** Algorithm for perfect information games
- **SPE:** Eliminates non-credible threats, refines Nash
- **Signaling games:** Asymmetric information, PBE, separating vs pooling
- **Welfare:** Pareto efficiency, Price of Anarchy, mechanism design

## Course Textbooks

- Bonanno, G. (2024). *Game Theory (3rd ed.)*. University of California, Davis. Received from: [GT Book](#)
- Axelrod, R. (1984). *The Evolution of Cooperation*. Basic Books. Received from: [Axelrod Article](#)
- Nisan, N., Roughgarden, T., Tardos, É., & Vazirani, V. V. (2007). *Algorithmic Game Theory*. Cambridge University Press. Received from: [AGT Book](#)
- Myerson, R. B. (1991). *Game Theory: Analysis of Conflict*. Harvard University Press. Received from: [GT Book 2F](#).
- Christianos et al., *Multi-Agent Reinforcement Learning: Foundations and Modern Approaches*, 2023. Received from: [MARL Book.pdf](#)
- Shoham, Y., & Leyton-Brown, K. (2008). *Multiagent Systems: Algorithmic, Game-Theoretic, and Logical Foundations*. Cambridge University Press. Received from: [MARL Book.pdf](#)
- `'nashpy'` documentation (readthedocs). Link: [NashPy Docs](#)

# That's All for Today!

